

# *Verde Valley Business Referrals Club*

## *BYLAWS*

*"The Verde Valley Business Referrals Club is a group of professionals dedicated to the highest standards of Competence and Service"*

### **In General:**

- a) This club shall be known as the 'Verde Valley Business Referrals Club' (VVBRC).
- b) The stated purpose of the club is to share ideas relating to business and the exchange of 'leads' or 'referrals' to other members of the club. Members of the club shall strive to direct business when possible to other members of the club.
- c) There will be only one business of each kind allowed in the club. In some cases business types can overlap, it will be at the discretion of the active club members to accept or deny a new member.
- d) Members may not belong to any other 'referral or lead generation' club.

### **New Members:**

- a) New members are accepted after a review of their application and a majority vote. The majority vote will be among those present at the meeting when the new application is presented. The vote will take place at the next meeting following receipt of an application. The prospective member will not attend this meeting. The prospective member will then be notified of the outcome.

### **Member Responsibilities:**

- a) The responsibilities of members of the club are:
  1. *Meet for Breakfast once a week. (Except the 1<sup>st</sup> week of every month)*
  2. *Refer business to fellow members.*
  3. *Maintain Club dues current at all times.*
- b) Each member will strive to produce as many referrals (qualified and internal) as they can each month.
- c) In the event a member decides to quit the club, it is understood that all fees and dues are non-refundable.
- d) If a member misses 3 meetings in a row, without notifying the club, a courtesy call from the club will be made to assess the situation. Depending on the outcome of this inquiry the membership may be subject to forfeiture.
- e) Members who are 60 days behind in their dues are subject to forfeiture of membership.
- f) Member activity that has the potential of harming the club is strictly prohibited. Remedy to any situation as a result of 'bad business practices' is up to the active members of the club.

### **Election of Officers:**

- a) President and Vice President of the club: Elections are held each May. These positions have a one-year term. The responsibilities of the President and the Vice President are subject to change at the request of the active members.
- b) Treasurer position does not have a term restriction. If a member possesses the skill required to act in the best interest of the club they may retain their position as 'Club Treasurer' for as long as the 'Active' members agree. In the event the Treasurer needs to be replaced, it will be up to the 'Active' members of the club to discuss and make a final decision by popular vote.
- c) Referrals Master. This position does not have a term restriction. If a member possesses the skill required to act in the best interest of the club they may retain their position as 'Referrals Master'. The Referrals Master is responsible for tallying the 'Qualified' and 'Internal' leads for each 'Active' Club Member.

### **Yearly Dues and Monthly Fees:**

- a) Application Fee: \$100.00. Due with the membership application. Refundable if applicant doesn't become a member.
- b) Annual Renewal Fee: \$50.00. Due in month of anniversary.
- c) Monthly dues: \$40.00. Due on the 1<sup>st</sup> of each month.

*Revised 5/8/2013*